

Equations for Competitive Markets

Linear Demand: $q_d = a - bp$ **Linear Supply:** $q_s = x + yp$

Log-linear demand: $\ln(q_d) = \ln(a) + \varepsilon_d \ln p$ **Log-Linear Supply:** $\ln(q_s) = \ln(x) + \varepsilon_s \ln p$

Total Surplus=Consumer Surplus+Producer Surplus; Revenue=Producer Surplus + Variable Cost

Total Cost=Fixed Cost + Variable Cost; Profit=Revenue-Total Cost=Producer Surplus-Fixed Cost

Quantity Tax (tax per unit): $p_d = p_s + t$; **Value Tax** (tax on percentage spent): $p_d = (1 + t)p_s$

Price Elasticity of Demand: $\varepsilon_d = \frac{\partial \ln(D)}{\partial \ln(p)} = \frac{\partial D}{\partial p} \frac{p}{D}$; If $|\varepsilon| > 1$ then curve is elastic.

Tax Incidence Formula: $p_s(t) = p^* - \frac{t|D'|}{S'+|D'|}$; $p_d = p^* + \frac{tS'}{S'+|D'|}$; If ε_d is constant: $\frac{\partial p_d}{\partial t} = \frac{\varepsilon_s}{|\varepsilon_d| + \varepsilon_s}$

Equations for Consumer Choice and Demand

Marginal Utility: $MU_i = \frac{\partial u}{\partial x_i}$; **Marginal Rate of Substitution:** $MRS_{ji} = \frac{MU_i}{MU_j}$ and at interior optimum = $\frac{p_i}{p_j}$

Perfect Substitutes: $u(x_1, x_2) = x_1 + cx_2$; **Cobb-Douglas:** $u(x_1, x_2) = \ln(x_1) + c \ln(x_2)$

CES Utility: $u(x_1, x_2) = \frac{1}{\rho} \ln(x_1^\rho + x_2^\rho)$; $\rho \in (-\infty, 1]$; **Quasilinear:** $u(x_0, x_1) = x_0 + g(x_1)$

Marshallian Demand: $\mathbf{x}^* = (x_1^*(\mathbf{p}, m), x_2^*(\mathbf{p}, m), \dots)$ is the solution to $\max_{\mathbf{x} \geq 0} u(\mathbf{x})$ s.t. $m - \mathbf{p} \cdot \mathbf{x}$. The Lagrangian is $\mathcal{L} = u(\mathbf{x}) + \lambda(m - \mathbf{p} \cdot \mathbf{x})$. The FOCs can be written $MU_i = \lambda p_i$ or $MRS_{ji} = \frac{p_i}{p_j}$.

The solutions $x_i^*(\mathbf{p}, m)$ are homogeneous degree 0.

Hicksian Demand: $h_i^*(\mathbf{p}, u_0) : \min \mathbf{p} \cdot \mathbf{x}$ s.t. $u(\mathbf{x}) \geq u_0$

Roy's Identity: $x_i^*(\mathbf{p}, m) = -\frac{\partial v}{\partial p_i} / \frac{\partial v}{\partial m}$;

Slutsky Equation: $\frac{\partial x_i(\mathbf{p}, m)}{\partial p_i} = \frac{\partial h_i(\mathbf{p}, v(\mathbf{p}, m))}{\partial p_i} - \frac{\partial x_i^*}{\partial m} x_i^*(\mathbf{p}, m)$; **(Elasticity Form):** $\varepsilon_i = \varepsilon_i^h - s_i \varepsilon_m$ for $s_i = \frac{p_i x_i}{m}$.

where $\varepsilon_m = \frac{\partial x_i}{\partial m} \frac{m}{x_i}$ is the **income elasticity**; $\varepsilon_{ij} = \frac{\partial x_i}{\partial p_j} \frac{p_j}{x_i}$ is the **own-price elasticity** if $i = j$ and **cross-price elasticity** otherwise.

Demand Elasticity identity for product i : $\varepsilon_{im} + \varepsilon_{ii} + \sum_{j \neq i} \varepsilon_{ij} = 0$

Equations for Cost and Technology

Technical Rate of Substitution: $TRS_{ij} = -\frac{\partial f / \partial x_j}{\partial f / \partial x_i} = -\frac{mp_j}{mp_i} < 0$; **MC:** $MC(y) = \frac{\partial c}{\partial y} = \frac{\partial c_v}{\partial y}$, and $\int MC = VC$.

Factor Prices: $\mathbf{w} = (w_1, w_2, \dots, w_n)$; **Production Function:** $y = f(x_1, y_2)$

Cost Function with two factors: $c(\mathbf{w}, y) = w_1 x_1^*(w_1, w_2, y) + w_2 x_2^*(w_1, w_2, y)$

$= \min_{x_1, x_2 \geq 0} w_1 x_1 + w_2 x_2$ s.t. $y = f(x_1, x_2)$

Shepard's Lemma conditional factor demand: $x_i^*(\mathbf{w}, y) = \frac{\partial c(\mathbf{w}, y)}{\partial w_i}$

Learning Curve: The typical specification is for $Y_t = \sum_{s \leq t} y_s$, AC falls proportionately, $\ln AC_t = AC_0 - b \ln Y_t$

Equations for Competitive Firms

SR Profit Maximization: $\max_{y, x_v \geq 0} \pi = \max_{y \geq 0} [\max_{x_v \geq 0} R(y) - w_v x_v - w_f x_f \text{ s.t. } y = f(x_v, \bar{x}_f)] = \max_{y \geq 0} [R(y) - c(y)]$

Revenue if firm is competitive: $R(y) = py = pf(x_v, \bar{x}_f)$ **FOC of unconditional factor demand:** $p \frac{\partial f(x_v, \bar{x}_f)}{\partial x_v} = w_v$

Hotelling's Lemma, Supply: $y^*(p, \mathbf{w}) = \frac{\partial \pi(p, \mathbf{w})}{\partial p}$; unconditional factor demands: $x_i(p, \mathbf{w}) = -\frac{\partial \pi(p, \mathbf{w})}{\partial w_i}$

Shutdown Condition (Competitive Firms): $-F > py - c_v(y) - F \implies AVC = \frac{c_v(y)}{y} > p$

Equations for Risky Choice

Given a lottery with monetary outcomes m_1, \dots, m_n and corresponding probabilities p_1, \dots, p_n ,

its **expected value** is $Em = \sum_i p_i m_i$ and its **variance** is $\text{Var } m = \sigma_m^2 = E(m - Em)^2 = \sum_i p_i (m_i - Em)^2$.

Given **Bernoulli function** $u(m)$ — so $u' > 0$ and, if the person is risk-averse, $u'' < 0$ —

the **certainty equivalent** m^{CE} to the lottery solves $u(m^{CE}) = Eu(m) = \sum_i p_i u(m_i)$.

The **coefficient of absolute risk aversion** is $a(m) = -u''(m)/u'(m)$ and

the **coefficient of relative risk aversion** is $r(m) = ma(m)$.

The **risk premium** is $RP = Em - m^{CE}$. It is also given by the second term of the Taylor expansion of u around Em .

Bayes Theorem: $p(s|m) = \frac{p(m|s)}{\sum_{t \in S} p(m|t)p(t)}p(s)$ or $\frac{p(m|s)}{p(t|m)} = \left[\frac{p(m|s)}{p(m|t)} \right] \left[\frac{p(s)}{p(t)} \right]$ or $\ln[\text{posterior odds}] = \ln[\text{likelihood ratio}] + \ln[\text{prior odds}]$. Note: s = state, m = message

Variance of Portfolio: Two assets: $Var(p) = x_k^2 var(k) + 2x_k x_h Cov(k, h) + x_h^2 var(h)$. Multiple assets: $Var(p) = \sum_{i=1}^n \sum_{j=1}^n x_i x_j \sigma_i \sigma_j$.

Equations for Monopolies

FOC for a monopolist: $p(y) + p'(y)y = c'(y)$ which can be rewritten as $p = \frac{1}{1+\frac{1}{\epsilon}} MC$; valid if $\epsilon < -1$.

Passing Along Costs: $\frac{\partial p}{\partial c} = \frac{1}{2+yp''(y)/p'(y)}$.

Price Discrimination. Third Degree: $\max p_1(x_1)x_1 - cx_1 + p_2(x_2)x_2 - cx_2$, FOC gives: $p_i(x_i)[1 - \frac{1}{|\epsilon_i|}] = c$ where ϵ_i is the elasticity of demand in market $i = 1, 2$. The price-cost ratio gives the **Markup factor:** $M_i = \frac{1}{1-\frac{1}{\epsilon_i}} = \frac{|\epsilon_i|}{|\epsilon_i|-1}$

Cournot. Given inverse demand $p(Y) = a - bY$, where $Y = y_i + Y_{-i} = \sum_{j=1}^n y_j$,

$BR_i(Y_{-i}) = \operatorname{argmax}_{y_i} \pi_i = p(Y)y_i - c(y_i) \implies P(Y) + P'(Y)y_i - MC_i(y_i) = 0$.

Nash equilibrium is where BR functions intersect: $\implies NE_{Cournot} : Y^* = \frac{N}{(N+1)b}(a - c) \implies y_i^* = \frac{Y^*}{N} = \frac{a-c}{(N+1)b}$

Bertrand. For firms with homogeneous goods, $p = MC$ if equal MC, and $p =$ second lowest MC – one tick if MC's differ.

Stackelberg. Leader solves $\max \pi_L(y_L, BR_F(y_L)) = p(y_L + BR_F(y_L))y_L - c(y_L)$

Kinked Demand Curve & Sticky Prices. MR has discontinuous drop at $D(\bar{p})$ where \bar{p} is the established price. Rivals will match $p < \bar{p}$ and will not match $p > \bar{p}$. Profit maximization \implies not changing quantity (or price) as long as $MC_{low} < MC < MC_{high}$ where MC_{low} is $MR_{match}(D(\bar{p}))$, and MC_{high} is $MR_{no-match}(D(\bar{p}))$.

Conjectural Variations. If $p(Y) = p(y_1 + y_{-1})$, then firm 1's **FOC** is $c'(y_1) = p(Y) + y_1 p'(Y)[1 + \nu]$. The conjectural variation $\nu = \frac{dy_{-1}}{dy_1}$ is 0 for Cournot, is -.5 for Stackelberg leader (in linear duopoly), is -1.0 in Bertrand, and $\nu = \frac{y_{-1}}{y_1}$ in collusion/Cartel.

Hotelling location models. Duopoly case on [0, 1]: Firm i 's BR to location choice $z_j < .5$ is $z_i = z_j + \epsilon$, and to $z_j > .5$ is $z_i = z_j - \epsilon$. Unique NE will be back to back at $z = .5$. **Delivered Price** for firm j at location z is $p_j(z) = p + t|z - z_j|$.

Monopolistic Competition Solve standard monopoly problem $MR = MC$ and $p = D^{-1}(q^*)$ Determine whether economic profits are > 0 or < 0 . In LR equilibrium $\pi = 0$ since $LRAC = LRAR$.

Equations for Intertemporal Equilibrium Theory

Slope of indifference curve $\frac{\partial_0 U}{\partial_1 U} = MRS_{01} = 1 + MRT_P$, where $\partial_t U = \frac{\partial U}{\partial c_t}$ is the marginal utilities from the current and future consumptions, $t = 0, 1$. And MRT_P , or the marginal rate of time preference, is defined as $MRT_P = \frac{\partial_0 U}{\partial_1 U} - 1$.

Return on investment $ROI = f(x) - x$, $AROI = \frac{f(x)}{x} - 1$, $MROI = f'(x) - 1$, or, in geometrical terms, slope of PPF = $MRT = 1 + MROI = f'(x)$.

Slope of budget line $-slope = \frac{p_0}{p_1} = 1 + r$ where r is the **real interest rate**.

Wealth and present value Given $r > 0$ and consumption stream $C = (c_0, c_1)$, the present value of C is the horizontal axis intercept w of the budget line thru C : $w = PV_r(C) = c_0 + \frac{c_1}{1+r}$, where w is called wealth in the intertemporal context.

Optimum investment Given production function f , endowment $E = (e_0, e_1)$ and r , the choice problem is $\max_x w = PV_r(Q) = q_0 + \frac{q_1}{1+r} = e_0 - x + \frac{e_1 + f(x)}{1+r}$, FOC gives $r = MROI$

Optimal individual borrowing, lending, and consumption Given production stream Q , utility $U(c_0, c_1)$ and r , $\max_b U(q_0 + b, q_1 - (1+r)b)$ where $b = c_0 - q_0$ is the amount borrow. FOC gives $r = MRT_P$.

Fisher's equation $k = r + \pi$